

2011 CCMA Board of Directors Meeting Minutes

**MINUTES OF THE BOARD OF DIRECTORS MEETING
FORD'S COLONY COUNTRY CLUB MEMBERSHIP ASSOCIATION
January 10, 2011**

Frank McMorro called the meeting to order at 9AM.

PRESENT

BOD: Frank Mc Morrow, Dan Desmond, Barry Golliday, John Tinker, Craig Stambaugh, Henry Theloosen, and Sam Bowlin.

Committee Chairs: Erna Rodgers (Social), Ward Grant (Golf/HRT), John Bittenbring (Marketing Communications), Laurie Wingfield (House), Jeff Canon (Green)

Association Presidents: Walt Culhane (MGA), Betsy Conboy (LGA) and Kathy Ruskowski (LGA-9)

Limited Golf Representative: Milt Berube

MINUTES: The minutes of the December 13, 2011 meeting were approved.

TREASURER'S REPORT:

There is a balance of approximately \$1000.00 in the Legal Fund after pre-payment of \$6,000.00 in legal fees in an effort to minimize tax liability. There is a balance of \$7,262.50 in the checking account. The Treasurer's Report was approved.

DISCUSSION ITEMS

Chapter 11 Proceedings-

January 11 hearing rescheduled for 1/18

The CCMA Position Paper has been distributed via CCMA and HOA websites and FCCC blast email. Responses were overwhelmingly positive. Meeting with Steve Dreybus to convey a better understanding of the degree of CCMA's proposed involvement in FCCC's ongoing business.

The Position Paper was not sent directly to the Court, only to counsel for the Debtor, Secured Creditor and Unsecured Creditors Committee. CCMA Counsel is confident that the Court will be provided with a copy. The contents of the Position Paper were discussed with counsel for all parties in the Chapter 11 proceeding prior to it being mailed.

Creditors committee has a meeting today. There is some hope that the Bankruptcy Court proceedings on January 18 will result either in agreement among the parties, or some final decision from the Court

The CCMA will be meeting with management to discuss the CCMA Position Paper.

Prudential aware of the value of the membership to the value of the property it may acquire. The HOA is considering sending out its own Position Paper with respect to the Chapter 11 proceedings. Marriott thus far has been silent in the bankruptcy process.

There was a general discussion of the status of the bankruptcy. FCCC has presented a reorganization plan and payout plan, but not details. . . If there is an agreement on January 18, FCCC will be required to present a fully detailed Reorganization Plan.

Update on Chapter 11- The next critical date is February 1, 2011.

The key issues to be resolved are:

- o Business Plan with debt payment details from FCCC
- o Motion to Consolidate FCCC and Marsh Hawk GC
- o Prudential's Motion for Relief from Stay

LIMITED GOLF

The scheduling of outing dates was deferred pending completion of the MGA calendar.

Members are returning, unhappy with Williamsburg National. A Blast email was sent to the limited golf group concerning attendance at club activities.

Concerns were expressed over the effect of Monthly Coupon Ticket proposals on Limited with Golf members.

Setting up April-October schedule for 2011

COMMITTEE REPORTS

Green

The next meeting is on February 10, 2011. No meeting took place in January 2011.

There was a discussion of the pros/cons of changing the height of the rough mowers. Ward Grant will speak with T.C. Sessoms regarding implications of any change. Golf Association Presidents to consult with their respective memberships. .

Equipment is being cleaned and prepared for the season.

Concerns were expressed over changes by maintenance without consultation with the Pro Shop, HRT and Golf Associations.

Golf/HRT

Meeting held January 3, 2011. Orientation of new Committee members, including guidelines for handicap adjustments based on disability or tournament performance.

Winter rules effective from November 1 through February 28. Golfers encouraged to review rules, available through the MGA website, www.fcmgagolf.org or "From the Shop".

Discussion of the authority of the local tournament director to use local winter rules, and the posting of scores based on weather. The tournament director has authority to adopt winter rules, but no authority regarding score posting, which rests with the professional staff.

2011 Ford's Colony Golf Calendar and Golf Academy activities calendars are being finalized. All existing professional are planning to stay through 2011.

There was a discussion of the possibility for the scheduling weekend golf tournament activities designed for working club members unable to participate in weekday events.

Social

70 members attended the most recent event. The President of William & Mary will speak at the January 23 Fireside Chat. Plans are being made for a Spring Dance, a June Ho-Down, and possibly a Kentucky Derby Day Party.

Next 2 Fireside Chats

- oJan 23: President of William & Mary
- oFeb 27: Colin Campbell

Work continues on the development of the 2011 calendar.

Marketing Communications

The Marketing/Communications committee did not have its regular meeting with Management this month. It has been monitoring resignations to determine if there is an increased level this year as a result of the Chapter 11 process. So far, the rate is consistent with past years, with most resigning members stating lack of use as their primary reason. There is the potential for a slight increase in resignations next month.

There has been a recent change in policy, requiring formerly resigned members who elected to reinstate to pay dues (the remaining balance on any bond being subject to the bankruptcy) rather than having yearly dues deducted from the refundable bond obligation. The change in policy may, however, result in more dues paying members overall.

House

The Committee is scheduled to meet on January 12, 2011.

The target date for opening of the Dining Room and Grille Room is at the end of February 2011, renovation permitting. The Dining Room will be open for Valentines' Day weekend (Saturday dinner, Sunday brunch, Monday dinner).

There was a discussion concerning the cancellation of Burger Night; Burger Night is scheduled to return, probably in March.

Discussion of the drink price increase and the continuing problems with billing during Happy Hour and excess gratuity charges.

The Match of the Century is scheduled to conclude on Sunday, January 16, 2011. Concerns were expressed over the timing of the match and the availability of Harry's Tavern to spectators after the match.

Update on the status of Grille renovations in the January 13 Scorecard. Fireplaces to be serviced and/or repaired, according to Steve Dreybus.

GOLF ASSOCIATIONS

LGA

Opening day 3/29

Bronze and silver divisions successful.
60-40 last year. Estimate 50-50 this year.

Blue Heron combo tees were successful.

LGA 9

Opening day 3/29.

Calendar being finalized, coordinated with other groups.

4 Tees meeting with TC. Begins in March.

MGA

Posting scores all winter.

Old Town Tournament planning has started.

Discussion of limited Monday MGA participation-20% of members play.
In response, proposal for a Monday May Madness tournament, using 3 scores from Mondays in May.

JANUARY CCMA BOD OBJECTIVES

Continue to monitor Chapter 11 Proceedings
Remain neutral in terms of outcome.
Compare all Reorganization Plans against CCMA
Position Paper.

FUTURE MEETINGS

CCMA – Feb. 14 @ 9AM

JAB- Feb. 21 @9AM

Frank McMorrow, President
Dan Desmond, Vice President
John Tinker, Secretary
Henry Theloosen, Treasurer
Barry Golliday, Communications
Craig Stambaugh, Special events

**MINUTES OF THE BOARD OF DIRECTORS MEETING
FORD'S COLONY COUNTRY CLUB MEMBERSHIP ASSOCIATION
February 14, 2011**

Frank McMorro called the meeting to order at 9AM.

PRESENT

BOD: Frank Mc Morrow, Dan Desmond, Barry Golliday, John Tinker, Craig Stambaugh, and Sam Bowlin.

Committee Chairs: Sue Rennagel (Social), Ward Grant (Golf/HRT), John Bittenbring (Marketing Communications), Laurie Wingfield (House),

Association Presidents: Bob Zolad (MGA), Betsy Conboy (LGA) and Kathy Ruskowski (LGA-9)

Limited Golf Representative: Milt Berube, submitted written report is absentia

MINUTES: The minutes of the January 10, 2011 meeting were approved.

TREASURER'S REPORT:

\$175.00 was received into the Legal fund, and \$1020.00 was spent on legal fees this past month. There is a balance of approximately \$7,500.00 in the checking account and \$4,700.00 in the Legal Fund, for a total balance of \$12,126.00. Additional contributions to the Legal Fund will be necessary to complete the Chapter 11 process. The Treasurer's Report was approved.

DISCUSSION ITEMS

Chapter 11 Proceedings-

On February 1st and 2nd, the Court entertained oral argument on the pending motions to consolidate the FCCC and Marsh Hawk bankruptcies, and on Prudential's Motion to Vacate the Stay. The Court denied FCCC's Motion to Consolidate, and deferred Prudential's Motion to Vacate the Stay. The Court ordered that all Reorganization Plans and Disclosure Statements to be submitted by February 28, and the Court scheduled a Hearing on March 16 to review all filed Reorganization Plans and to revisit Prudential's Motion to Vacate the Stay.

Counsel for the CCMA will be sending a letter to all Bankruptcy Counsel reinforcing the importance of the CCMA Position Paper, and the importance of maintaining member benefits. The CCMA will remain neutral with respect to the resolution of the Chapter 11 proceedings, and it will attempt to maintain communication with the FCCC/MH, Prudential and the Creditor's Committee.

Update on Chapter 11- The next critical date is February 28 for submission of Reorganization Plans, and March 16 for review of the Reorganization Plans by the Court and/or reconsideration of Prudential's motion to Vacate the Stay.

The key issues to be resolved are:

1. review of submitted Reorganization Plans and Disclosure Statements;
2. comparison of Reorganization Plans against CCMA Position Paper.

LIMITED GOLF

All events have been scheduled in coordination with the pro shop and the MGA schedule. Outings are scheduled for April 10, May 29, June 26, July 31, August 21, September 25 and October 30.

COMMITTEE REPORTS

Green

The Committee met on February 8, 2011.

Steve Schmidt reported that Blue Heron greens (1-7, 14-18) were aerated with ½ inched deep tines. The remainder will be completed weather permitting. Ornamental grass pruning has been completed, and crepe myrtle pruning is in progress. Post emergent spraying of Blue Heron and Blackheath is proceeding.

Tee markers and directional cart signs for Blackheath and Blue Heron were cleaned and re-stained. New directional signs and 150 yard markers had been constructed. Dead trees and damaged trees were removed from all courses. Silt was removed from the holding pond after the first bridge on Marsh Hawk #13.

February goals include pre and post emergent spray on Marsh Hawk, Blackheath and around the putting greens and driving range. Stump grinding, repair to water coolers (Blue Heron #4) and work on catch basins will proceed, and work will continue on cart signs for Marsh Hawk, and on ball washers on Blue Heron. There will be a review of some course changes in the coming weeks. Architect David Johnson will review the Marsh Hawk #4 silver tee and the traps at the corner of Marsh Hawk #16.

No changes to the rough height will be implemented. Rough height on Marsh Hawk and Blackheath will remain at 1 ¾ inches.

At this point, there is no indication that maintenance will be affected by the ongoing Chapter 11 process.

Blue Heron will be closed through mid-March. Blackheath will be closed when Marsh Hawk opens in the next several weeks. All courses will be open in mid-March.

The next meeting is scheduled at the maintenance facility at 3:00 pm on March 3.

Golf/HRT

The latest information booklet is in the process of being finalized. There are only minor changes in the local rules.

2011 Ford's Colony Golf Calendar has been finalized. The Golf Academy activities calendar will be finalized once staffing issues in the Pro Shop have been resolved.

Social

60+ members attended the most recent Ladies Night Out event. The next Ladies Night out, on February 18, will be Mexican Train.

Next Fireside Chats:

- oFeb 27: Colin Campbell
- oMarch 16:

Work continues on the development of the 2011 calendar, including an Italian Night on March 30, a trip to The Virginia Museum in Richmond on Feb. 23, and a Wine Tasting event. The New Members introduction is on Feb. 25.

Marketing Communications

No Joint Meeting was held with Management, pending the outcome of the next Chapter 11 Hearing. The CCMA Marketing Committee met informally. The discussions focused on current membership levels and communication issues.

FCCC appears to be inclined to defer any action on the Players Card proposal and/or other Promotions /Discount offers until after the March 16, 2011 Court Hearing. The impact of Golf Only Memberships on the existing membership was discussed. The issue may be revisited after the Reorganization Plan submissions have been reviewed.

More active involvement in assisting FCCC to formulate a workable Business Model will be deferred pending the submission and review of the Reorganization Plans required by the Court.

House

The Committee met on February 10, 2011. Brian Ford provided a tour of the renovated dining areas. There were noticeable physical improvements and repair/replacement of chairs in the dining venues. Chef Marco gave the group a tour of the kitchen.

Harry's will reopen on March 12, with a new menu, departing from the Italian theme, with more grill offerings. Menu suggestions are welcome. The Club is interviewing for a new manager in Harry's, who should be in place by the opening.

The Club has hired a new maintenance man with considerable HVAC experience.

GOLF ASSOCIATIONS

LGA

The beginning of the season Business Meeting is scheduled for March 22.

LGA-18 and LGA-9 Opening day is March 29. Everything is in place for a successful season. The official opening day is April 5
Blue Heron combo tees were successful.

LGA 9

Opening day is March 29. There are 111 members. Of the 5 members who resigned, 3 transferred to the LGA-18. 4 of the 4-Tees members graduated to the LGA-9.

The Calendar is being finalized, coordinated with other groups.

4 Tees meeting with TC. Begins in March.

MGA

The Tournament Schedule is complete and posted on the MGA website.

The Old Town Tournament is in the planning stage.

The MGA membership fee is being increased from \$25 to \$30. This is the first increase in the membership fee since _____.

JANUARY CCMA BOD OBJECTIVES

Continue to monitor Chapter 11 Proceedings

Remain neutral in terms of outcome, pending review of final Reorganization Plans and after objections have been filed and resolved.

Compare all Reorganization Plans against the CCMA Position Paper; submissions are due by February 28.

FUTURE MEETINGS

CCMA – Mar. 14 @ 9AM
JAB- Feb. 21 has been cancelled

Frank McMorrow, President
Dan Desmond, Vice President
John Tinker, Secretary
Henry Theloosen, Treasurer
Barry Golliday, Communications
Craig Stambaugh, Special events

**MINUTES OF THE BOARD OF DIRECTORS MEETING
FORD'S COLONY COUNTRY CLUB MEMBERSHIP ASSOCIATION
April 11, 2011**

President Frank McMorrow called the meeting to order at 9AM.

PRESENT

BOD: Frank McMorrow, Dan Desmond, Barry Golliday, John Tinker, Craig Stambaugh, Henry Theloosen and Sam Bowlin.

Committee Chairs: Erna Rodgers (Social), Henry Theloosen (Golf/HRT), John Bittenbring (Marketing Communications), Laurie Wingfield (House), Jeff Canon (Greens)

Association Presidents: Walt Culhane (MGA), Annette Sumlin (LGA) and Sue Rennagel (LGA-9)

Limited Golf Representative: Milt Berube

MINUTES: The minutes of the March 14, 2011 meeting were approved.

TREASURER'S REPORT:

\$10,204 is available for legal fees. It will be necessary to solicit contributions from the members to cover past expenses and anticipated future expenses. The legal bill for March is anticipated to be in the vicinity of \$8,000 with an additional \$2,000 to \$5,000 in the future.

DISCUSSION ITEMS

Chapter 11 Proceedings-

FCCC/Marsh Hawk, Prudential and the Unsecured Creditor's Committee have worked out a tentative settlement, and the Confirmation Date has been moved up to May 3, 2011. Prudential will take over on that date, pursuant to the reorganization plan. All members will receive ballots in the mail. There is a general meeting of all members scheduled next Tuesday, April 19, 2011 with Prudential, Affiniti and the Creditor's Committee.

Prudential has made it very clear that they are not in the business of owning golf courses. They will try to sell as soon as possible, probably in the next two years. Prudential will work to bring Ford's Colony Country Club back to where it should be in terms of quality. Prudential will rely on Affinity to handle the day to day operations and to provide professional input in management decisions. Affiniti has considerable experience in golf course management, and in golf course ownership. They are in the business of running golf courses.

Affiniti strongly believes in employee training, and its business approach will be to emphasize marketing and efficiency .

The involvement of all CCMA Committees will continue. Affiniti intends to meet with all Committees and to work with the existing committees .. All Committees should be prepared to present a list of issues and areas of concern.

In an effort to be efficient, all committees and CCMA members should prepare a list of questions in advance. Submit the proposed questions to the CCMA. In the likely event that the Settlement is approved by the Court, the CCMA will meet with Affiniti to discuss all issues relating to the Club and Member benefits.

We need to communicate to Affiniti regarding employee retention to make sure that essential personnel are retained. Our input will assist Affiniti in making good personnel decisions.

Update on Chapter 11- The next critical date is May 3, when the Joint plan will be submitted for approval by the Court.

LIMITED GOLF

All events have been scheduled in coordination with the pro shop and the MGA schedule. The first outing is scheduled for April 10, 2011. Subsequent events will be held on the last Sunday of the month.

COMMITTEE REPORTS

Green

The Committee met on April 7, 2011 (see Greens Committee Minutes, on line, for details).

The CCMA discussion related primarily to the condition of the fairway and green-side bunkers. Sand will be added to the green side bunkers, but no changes to the fairway bunkers. The bunkers need to be rebuilt. This involves recontouring, sand replacement and drainage.

Any major work is on hold pending the transfer of control. Affinity will become involved, and Prudential will be making the decisions regarding the scope of any work on the bunkers. Any changes in the treatment of the bunkers must come from the proshop.

Consideration should be given to requiring outside groups to hire a ranger to police the play, and help with divot repair.

The Membership likes the use of smaller tines in the aeration program. There was considerable positive feedback.

The next meeting is scheduled at the maintenance facility at 3:00 pm on May 5, 2011.

Golf/HRT

The Committee met on March 7, 2011.

Ford's Colony is 100% in compliance with all rules and handicap requirements.

No requests for adjustments on handicaps have been received to date.

All local rules have been posted on the MGA website www.FCMgagolf.org and "From the Shop".

Social

See Social Committee meeting minutes, on line, for April 6, 2011 for details.

Dr. Hale was the speaker at the most recent Fireside Chat. He spoke on the future of healthcare. His specialty was women's health care. The following night was the St. Patrick's Day party, which was a success.

The Wine Society had its dinner on March 23. The food and service was great. 60 people attended. Good turnout and good DJ at the Spring Fling. The Eve and the Rib took place last Sunday.

Harry's is reopening Friday. Planning has begun for the Memorial Day Weekend, with hamburgers and hotdogs on the terrace.

An attempt should be made to put the existing Social Schedule on the calendar to present to Affiniti.

The next meeting of the Social Committee will take place on May 4, 2011 at 4:00 pm.

Marketing Communications

An internal meeting was held; the meeting with management was canceled in light of the pending Chapter 11 hearing. The Spring Membership drive has resulted in a fair amount of activity. The CCMA will not endorse the membership drive. There was renewed discussion of the deep discount offerings.

House

JD is running Harry's. Numi is working upstairs. Chef Marco advises that a new menu will be out in the first week of May. A request was made for petite portions of deserts.

German night attracted 100 members. Attendance may have been affected by the Prudential/Affiniti meeting on Tuesday and the Olde Towne Medical Center golf tournament.

GOLF ASSOCIATIONS

LGA18

The Opening Day, involving both the LGA 18 and the LGA 9, was successful. 115 golfers participated. A good time was had by all. The weather was ok.

The following Tuesday was Opening Day for the LGA 18. The weather was terrible. The Eve and Rib was well attended. The food and service was very good.

LGA 9

March 24 was the LGA 9 Kick Off. Past presidents were invited. The season is underway.

Opening day was March 29. There are currently 115 members in the LGA-9. There are 8 members of the "4 Tees", 4 of whom are new. Recently, several new members have joined the LGA-9.

This is the 20th Anniversary for the LGA-9.

MGA

At the MGA breakfast, the \$5 increase in dues was unanimously approved. All the tournaments are scheduled. When Affiniti takes over on May 3, 2011, we will confirm with Management that existing tournaments will be maintained.

APRIL CCMA BOD OBJECTIVES

Continue to monitor Chapter 11 Proceedings, with the anticipation that the Chapter 11 proceedings will conclude with the Court Hearing on May 3

FUTURE MEETINGS

CCMA- May 9, 2011, at 4:00 p.m.

Frank McMorrow, President

Dan Desmond, Vice President

John Tinker, Secretary

Henry Theloosen, Treasurer

Barry Golliday, Communications

Craig Stambaugh, Special events

(FINAL)

**MINUTES OF THE BOARD OF DIRECTORS MEETING
FORD'S COLONY COUNTRY CLUB MEMBERSHIP ASSOCIATION
May 9, 2011**

REMINDER: Please send copies of all Committee meeting minutes to Tom Lamb - thomaslamb@verizon.net - so that they can be posted on the CCMA website. If you have not been sending your minutes to Tom, or have forgotten to send some of your minutes, please send him the missing minutes. Thank you.

President Frank McMorro called the meeting to order at 4 PM.

PRESENT

BOD: Dan Desmond, Frank Mc Morrow, John Tinker, Craig Stambaugh, Henry Theloosen, Barry Golliday, and Sam Bowlin

Committee Chairs: Erna Rodgers (Social), Ward Grant (Golf/HRT), Barry Golliday for John Bittenbring (Marketing Communications), Laurie Wingfield (House), Jeff Canon (Green)

Association Presidents: Walt Culhane (MGA)

Limited Golf Representative: Milt Berube

Visitors: Annette Sumlin attended the meeting.

MINUTES: The minutes of the April 11, 2011 meeting were approved.

TREASURER'S REPORT:

The balance is \$16,357.97. Income for the month of April was \$5,200.00, consisting entirely of Legal Fund contributions. Outstanding legal bills as of April 27, 2011 total \$18,700.00. A final fund drive has begun to raise sufficient funds to cover the outstanding legal bills and to rebuild the treasury for future legal expenses.

DISCUSSION ITEMS

Chapter 11 Transition- The litigation phase of the Chapter 11 legal process is complete. The Bankruptcy Court will continue to monitor the handling of outstanding claims and litigation until such time that Creditors have received payment under the terms of the Reorganization Plan. Court proceedings should not involve, or directly impact, the general membership.

We are in the process of transitioning the ongoing operations to Prudential and Affiniti. The CCMA will continue to work with Affiniti going forward. It is anticipated that the relationship will substantially improve under the new management.

Initial Meeting with Affiniti-

The CCMA Board met with Doug Meredith and Affiniti representatives prior to the CCMA Board Meeting on May 10. Affiniti is still in the process of evaluating the operations of the club and its staff. Affiniti has met with all employees who expressed an interest in remaining with Ford's Colony. An analysis is being conducted of the membership information compiled during the Debtor's ownership to identify the number of paying members, the categories of membership, and the nature and extent of the deals and promotions still in effect.

It is Prudential's & Affiniti's intention to simplify the Memberships offered, to eliminate the deals and promotions initiated by the Debtor to the extent that nullification of such deals and promotions is

permitted under the Reorganization Plan, and to implement its own plans to grow membership and course usage consistent with retention (preferably enhancement) of Membership Benefits .

An effort was made to reinforce to Affiniti the critical importance (inviolability) of the Member Designated Course, the continuance of the Association course designation, and the right to procure tee times 30 day in advance. Membership rights to tee times should take preference of the rights of outside play (including Marriott) on the Member Designated Course and the Association course. The problems experienced by the membership under the Debtor's management were discussed in detail.

There was also a discussion of the importance of walking as a membership right. There are a considerable number of walkers within the membership, for whom the walking privilege is a major consideration.

The first Joint Advisory Board Meeting was scheduled for Monday, May 23, 2010. Affiniti has promised that it will make no changes affecting membership rights until the JAB Meeting has taken place. Affiniti is in the process of putting together a Business Plan, which plan will be submitted to Prudential for approval. Prudential's and Affiniti's objective is to increase membership rather than increasing outside play. Affiniti's view is that deep discounting is counterproductive to the goal of enhancing the reputation of Ford's Colony as a first-class facility.

COMMITTEE REPORTS

Greens- There was no meeting this past month based on the pending transition of management to Prudential and Affiniti. The primary open issue, to be discussed at the first meeting with the General Manager retained by Affiniti, relates to the frequency of aeration. Blackheath and Marsh Hawk are on the small "tine" schedule. The course superintendant is planning to do aeration on Black and Marsh on a monthly basis. The status of the roller is uncertain. The CCMA will attempt to determine, at the next JAB Meeting, whether the Affiniti agronomist concurs with the current plan for aeration and rolling. The General Manager has been invited to attend the next Greens Committee meeting.

Golf/HRT - Brandon was invited to the meeting. He has taken the initiative to hire at the Pro Shop. The staffing is now adequate. It is anticipated that the Golf Academy will continue, with current members' benefits in place. Three interns have been hired. One (a woman) has already started. Two male interns are scheduled to begin in May. Brandon wants to stay as an assistant professional.

Bob Brennan advised that course markings have disappeared, or been damaged. Questions have been raised about distances and markings on the tee boxes. An investigation will be conducted and signs/distances corrected as needed.

The new website should be able to address issues regarding the availability of our Local Rules.

Social- We are happy to have Vicki O'Brien and Doug Meredith on board.

TGIF begins on Friday May 27. Hamburgers and hotdogs will be available on the terrace May 29. Joke night is June 1. A Putting Contest will be held on June 9. The Beach Party is set for June 24. Vicki and Doug were invited to attend the May 10 Social Committee Meeting. An outline of the issues to be addressed and open issues was prepared.

Members shared thoughts and ideas with Affiniti personnel. Among them were:

1. The need for a Member Information System to track which members support various events so that they may be personally invited to participate in similar events in the future;

2. "Teaser Programs," such as summer lessons at the Golf Academy, to attract participants who may then elect to become members;
3. Using the Pavilion to offer classes such as yoga, zumba, Pilates, ballroom dancing. We realize many of these are offered at Swim and Tennis but there is probably demand for additional such classes;
4. Social Committee members offered to help plan events and recruit new members which we feel is necessary as we move forward.

Marketing Communications- The Marketing Committee did not meet this past month, pending the transition to Prudential and Affiniti. Concerns going forward include the various deals and promotions which were instituted by the Debtor prior to the transition. The Marketing Committee will be meeting with Affiniti within the next month to address continuing problems and to begin working with Affiniti to increase membership, and maintain membership value.

House- The House Committee Meeting is scheduled for May 10, the day after the CCMA meeting. Staffing is still up in the air. No meeting was held in April, pending the transition to Prudential and Affiniti.

GOLF ASSOCIATIONS

LGA 18- Things are going well, but there has been a lot of confusion in the proshop leading up to the transition to Prudential and Affiniti assumption of control. The first tournament of the year the Partners Tournament, scheduled to be on Tuesday May 10. The Member guest is set for June 7. Doug Meredith is scheduled to speak at the next member meeting.

LGA 9- Doug Meredith will be at the Board meeting. The Spring Team tournament is scheduled for May 12 and May 19. It is not anticipated that the transition to Prudential and Affiniti will affect the existing tournament schedule.

MGA- A copy of the Tournament Director's Guide will be included in the information packet provided to Doug Meredith. He has also been referred to the MGA site for information concerning scheduled tournaments and events. Doug will attend the Wednesday MGA meeting this week. The only open question is whether range finder use is appropriate in the match play. The Olde Towne tournament was a success. A number of people who worked on the Olde Towne have more than fulfilled their responsibilities. We will need new volunteers and a new Olde Towne Committee for 2012.

LIMITED GOLF-

The first outing took place on April 10. There were 4-5 foursomes participating. The next Limited Golf outing is set for May 29. Membership is stable, with no recent resignations and several returnees.

MEMBER BENEFIT DISCUSSION- The remainder of the meeting was devoted to a discussion of the Member Benefit Package and the comments provided to the Board by the individual Committees. Member benefits will be an important subject for discussion at the Joint Advisory Board meeting on May 23. It is anticipated that Affiniti will use the JAB meeting as the means of conveying its current thoughts about changes to be implemented as part of the evolving Affiniti/Prudential Business Plan.

FUTURE MEETINGS

CCMA BOD – June 13, 2011 @ 4:00 PM

JAB – May 23, 2011 @ 4:00 PM

Frank McMorrow, President

Dan Desmond, Vice President

John Tinker, Secretary

Henry Theloosen, Treasurer

Barry Golliday, Communications

Craig Stambaugh, Special events

**MINUTES OF THE BOARD OF DIRECTORS MEETING
FORD'S COLONY COUNTRY CLUB MEMBERSHIP ASSOCIATION
June 13, 2011**

REMINDER: Please send copies of all Committee meeting minutes to Tom Lamb - thomaslamb@verizon.net - so that they can be posted on the CCMA website. If you have not been sending your minutes to Tom, or have forgotten to send some of your minutes, please send him the missing minutes. Thank you.

President Frank McMorro called the meeting to order at 4:00 PM

PRESENT

BOD: Dan Desmond, Frank Mc Morrow, John Tinker, Craig Stambaugh, Henry Theloosen, Barry Golliday and Sam Bowlin

Committee Chairs: Erna Rodgers (Social), Ward Grant (Golf/HRT), John Bittenbring (Marketing Communications), Gail McCune (House), Jeff Canon (Green)

Association Presidents: Walt Culhane (MGA), Betsy Conboy (LGA 18), Kit Ober (LGA 9)

Visitor: Newly appointed General Manager, Douglas Meredith, attended.

MINUTES: The minutes of the May 9, 2011 meeting were approved.

TREASURER'S REPORT:

The balance as of May 31, 2011 is \$2,839.79. Income for the month totaled \$5,400.00.

Fund raising for the future of the CCMA was discussed. The annual CCMA Scramble covers the cost of recurring expenses, but the current balance is \$2,772.76 less than the beginning balance in December 2010, due to Chapter 11 legal expenses. Alternate methods for generating funds for the CCMA legal fund were discussed, but no decisions were made.

DISCUSSION ITEMS

Update on Chapter 11- Chapter 11 has concluded insofar as the CCMA's involvement is concerned.

General Manager Report- Membership category consolidation changes are in the process of finalization. The details of the Membership Categories will be sent out to the members by the end of the week. Affiniti has submitted the Business Plan and Budgets for 2011 to Prudential, awaiting Prudential's response.

There will be no changes in the dues structure for most membership categories. Corporate memberships will be added, with more strict rules for qualification. Initiation fees will apply only to new members. Existing members will pay no initiation fee, and resigned members will be offered membership with lower initiation fees. The food and beverage minimum will remain the same for each membership category.

COMMITTEE REPORTS

Green- General Manager Doug Meredith attended the May __ Green Committee meeting. The details of the Green Committee Meeting are posted on the CCMA website.

Doug Meredith reported that, going forward, all courses will be cut to the same height. Spraying has been completed for pre-emergent weeds. Aeration of the greens was discussed. Affiniti is in general agreement with the current aeration schedule. Removal of organic material is an essential element of the aeration program, the goal being to preserve the greens during the hot summer months.

Attempts will be made to coordinate aeration and other significant course work with the General Manager and the Pro Shop.

Changes in Driving Range maintenance and schedules are under discussion, subject to the final decision of Prudential on the 2011 Budget submitted by Affiniti. The Green Committee meeting took place before the submission of the Business Plan by Affiniti.

Golf/HRT - No meeting took place in May 2011, pending the transition to Affiniti. There was one request for handicap modification, which request was approved.

Social- Full details of the Social Committee Meeting are available on the CCMA website, including details of all future events.

The Wine Society Dinner had the largest turnout to date (60+). Feedback on both the dinner and the service was excellent. Fess Parker wines were featured and Fess' son-in-law led the presentation. Joke Night worked out well, but attendance was below normal, due to ongoing communication difficulties. Affiniti is working to resolve the problems.

Doug Meredith introduced Kim Jacobs, the new Banquets/Catering Manager. Kim's email will be [kjacobson@fordscolonoycc.com](mailto:kjacobs@fordscolonoycc.com) and her phone number is 258-4120.

Melissa and Doug reviewed what has been happening in the last month since Affiniti took over. They are working with Prudential on a Business Plan for the remainder of 2011 and then for 2012. Dan Elliot is the new Director of Golf and they are still looking for a Teaching Pro; there are four new starters/marshals.

Communication seems to be a main concern as we were accustomed to getting a Scorecard every Thursday.

Marketing Communications- The initial meeting was open ended, with a good discussion of the membership campaign efforts prior to Affiniti. For the moment, the Marketing Communications Committee has no plans for future meetings, while Affiniti and Prudential get organized. The Committee is available as a resource to Affiniti. The next Membership Survey will be in June 2012.

Nomination Committee- Craig Stambaugh reported that the Chairs for both the Election Committee (Bob Bott) and the Nominating Committee (Debbie Keller) have been appointed.

House- The House Committee met on June 9, 2011. The complete minutes of the meeting are posted on the CCMA website. The transition is going smoothly. Tables for the upstairs patio have been ordered. Gratuity issues seem to have been resolved. There are concerns about the level and variable prices of drinks. Affiniti will look into pricing compared with competition in town.

Work is proceeding on the ceiling. Pictures are being installed in the hallways, and windows are being painted. Bids have been received for work on the pavilion. Renovation work is proceeding on the cabinets in the ice station.

All restaurants are fully staffed.

LIMITED GOLF- Everything is running smoothly; events have been scheduled in coordination with Golf Association events.

GOLF ASSOCIATIONS

LGA 18- The \$1,500 credit has been restored by Prudential. The Member-Guest was a great success. The weather was good. The President's Cup is scheduled for June 21, 23, and 28.

LGA 9- The \$1,500 credit was restored by Prudential. A thank-you letter will be sent to Prudential, letting it know that the gesture was greatly appreciated. There are no tournaments in June, but the

Match Play is coming up. Pace of play issues were discussed. Columns in Nine-Line will offer suggestions to speed play.

Tee times will begin at 8:00 in July and August, and 8:30 in September.

MGA- The \$1,500 credit provided by Prudential is appreciated. A letter will be sent to Prudential. May Monday Madness was a success and it will be repeated.

The Red Coat Tournament was well run and enjoyed by all.

The Breakfast Meeting is set for June 22, 2011.
Tee times for July and August will begin at 7:30.

FUTURE MEETINGS

CCMA BOD –July 11, 2011 @ 4:00 PM

JAB – June 27, 2011 @4:00 PM

**MINUTES OF THE BOARD OF DIRECTORS MEETING
FORD'S COLONY COUNTRY CLUB MEMBERSHIP ASSOCIATION
July 11, 2011**

REMINDER: Please send copies of all Committee meeting minutes to Tom Lamb - thomaslamb@verizon.net - so that they can be posted on the CCMA website. If you have not been sending your minutes to Tom, or have forgotten to send some of your minutes, please send him the missing minutes. Thank you.

President Frank McMorro called the meeting to order at 4:00 PM

PRESENT

BOD: Sam Bowlin, Dan Desmond, Frank Mc Morrow, John Tinker, Craig Stambaugh, Henry Theloosen, and Barry Golliday

Committee Chairs: Erna Rodgers (Social), Ward Grant (Golf/HRT), Barry Golliday for John Bittenbring (Marketing Communications), Laurie Wingfield (House), Jeff Canon (Green)

Association Presidents: Walt Culhane (MGA), Sue Rennagel (LGA 9) and Betsy Conboy (LGA 18)

Limited Golf Representative: Milt Berube

MINUTES: The minutes of the June 2011 meeting were approved.

TREASURER'S REPORT:

The checking account has a balance of \$3964.79. Income for June 2011 was \$1,125.00. There were no expenses. Total Chapter 11 contributions were \$33,165.00, and total legal expenses were \$34,572.13. The "shortfall" was covered by the reserve fund.

DISCUSSION ITEMS

Update on Affiniti transition-

Priority List of issues:

Budgets – submitted to Prudential and pending

Golf courses- awaiting Prudential action on capital budget

Membership- Affinity is actively marketing within Ford's Colony and to the wider community; the results of marketing will be explored at the next Joint Advisory Board Meeting.

Deals- going forward, all special deals have been eliminated. Members with special arrangements are being given the opportunity to participate in one of the new membership categories.

The Operating budget is complete and it has been approved. The Capital Plan is to be complete by next week and submitted to Prudential.

LIMITED GOLF

Communication issues relating to the changes in the memberships were discussed. There have been two meetings with Doug Meredith. The combination of two membership categories into one is confusing. Social with Golf and Associate Golf are unclear about the changes in membership benefits. Calls made to Gary and Melissa yield inconsistent information. There needs to be an explanation about the effect of the changes.

Questions were raised concerning the right of Limited Golf Associate members to walk the courses. Only Full Members will be permitted to walk and/or use a pull/push cart. It is important for Affinity to spell out the member benefits. Doug Meredith will be sending out a communication which addresses this issue. It is also important to train the pro shop staff to handle the various new categories.

Another outing is scheduled for July 31. Doug Meredith will be present at the July 31 meeting of the new Limited Golf Associate members.

COMMITTEE REPORTS

Green-

The full minutes of the Green Committee meeting are available on the CCMA website. The Committee met on July 7, 2011. Present were Jeff Canon, Steve Schmidt and Ruth Bott. The schedule for fairway and tee aeration has been coordinated with the pro-shop giving consideration to the MGA Stroke Play Championship. Several new hires were made, but the lack of experience in new applicants has been challenging. Staff turnover is a problem. AT the time of the meeting, the business plan for capital investment is still pending with Prudential.

The ranges are still an issue. There is a need for closer supervision of the hitting areas to reduce damage. Sanding of damaged areas is not being done.

The next meeting is August 4, 2011 at 3:00 pm.

Golf/HRT-

There was no meeting in July. Susan Britcher's scores have been on par with the change requested in her handicap. Markings on the courses are on the mark, but the distances are still off. The distances will be remeasured when the VSGA returns to the course.

The request was made to have some indication of the existence of "combo" tees when the hole is using combo tees. A possible solution would be to have the score card show the existence of combo tees when the scorecards are reprinted.

Social-

156 people attended the Beach Party. The size of the dance floor is inadequate for that type of turnout. The Pavilion has a maximum capacity of 160-180, depending on the configuration of the tables. The dance floor was crowded for the beach party. The solution may be to increase the size of the dance floor without impacting the capacity of the room and/or opening the terrace to dancing. Consideration is to be given to making a request for a larger dance floor without changing the capacity of the room for participants.

The bulletin board for posting of scores could/should be utilized to publicize upcoming social event. Flyers in the Talk of the Colony could enhance the use of Harry's Tavern and the Dining Room. Several members have noticed the need for a dress code in all three dining venues.

The Wine Society meets on July 13th at the winery.
Hamburgers and Hotdogs on July 30

There is a review going on within the Management regarding the dress code. Suggestions include barring caps and jeans in the Members Dining Room. New policies will be published, for consideration, review and comment.

Marketing Communications-

There was no formal meeting. John Bittenbring had a conversation with Doug Meredith, offering assistance to Management in fostering better communication with the members. Affiniti is having problems with dealing with the problems here, but Affinity has taken on several more clients, with an impact on the ability to deal with the issues here. The current communication system is not working. There is a need for better communication

Affiniti is still learning, but the new business is affecting the ongoing relationship.

Does Affinity have a position with respect to the use of volunteers to assist in the operations, where there is a need? A regular article in the Talk of the Colony was suggested as a means to improve communication. There is also a need to establish a line of communications between the membership and Affinity, possibly a dedicated Affinity communications person?

House-

The meeting is scheduled for July 14, 2011. There will be a new menu in the Grille beginning July 14. The new Harry's Tavern menu will have fewer Italian dishes; it will be ready by August.

Drink pricing remains an issue. Pricing of drinks, the Happy Hours and consistency of pricing need to be addressed as soon as possible. The house hours of operation have been increased, which is good. Timeliness of service is still an issue. General service seems to lag behind the buffet and specialty neighs. Wait staff has gotten better.

Happy hour is a big issue, but there was a discussion about extending Happy Hour on Friday for the entire evening.

Drinks for the members now seem to be high or higher than other options. Members go other places because of the lack of competitive prices.

GOLF ASSOCIATIONS

LGA 18- The President's Cup was a success, but concerns were expressed about the condition of the greens. The Williamsburg Cup match on July 5 was successful. The next match at the Williamsburg Club.

There was a Sadie Hawkins scheduling issue with the Club Championship, but there is good participation. The Invitational is scheduled for July 19, with 96

LGA 9- Take your Daughter to the course- worked out very well. Playing with the 4 tees, Captains' choice. Several will move up to the LGA 9

Consideration should be given to assessing the Marsh Hawk course for a bronze tee or combo set.

MGA- MGA Championship has begun. Dan and Erik have been very helpful. For marketing purposes, the MGA sign ups have been down. There is still some confusion about the rights and limitations of the Limited Golf Associate membership. If you become an MGA member, you have the right to play in the MGA all the time. Can Limited Associates play in the MGA during the off season?

FUTURE MEETINGS

CCMA BOD – August 8, 2011 @ 4:00 PM

JAB – August 15, 2011 @PM

Frank McMorrow, President
Dan Desmond, Vice President
John Tinker, Secretary
Henry Theloosen, Treasurer
Barry Golliday, Communications
Craig Stambaugh, Special events

(Final)

MINUTES OF THE BOARD OF DIRECTORS MEETING FORD'S COLONY COUNTRY CLUB MEMBERSHIP ASSOCIATION August 8, 2011

REMINDER: Please send copies of all Committee meeting minutes to Tom Lamb - thomaslamb@verizon.net - so that they can be posted on the CCMA website. If you have not been sending your minutes to Tom, or have forgotten to send some of your minutes, please send him the missing minutes. Thank you.

President Frank McMorrow called the meeting to order at 4:00 PM

PRESENT

BOD: Sam Bowlin, Dan Desmond, Frank Mc Morrow, John Tinker, Craig Stambaugh, Henry Theloosen

Committee Chairs: Erna Rodgers (Social), Ward Grant (Golf/HRT), John Bittenbring (Marketing Communications), Laurie Wingfield (House), John Tinker for Jeff Canon (Green)

Association Presidents: Betsy Conboy (LGA 18), Kit Ober for Sue Rennagal (LGA-9)

Limited Golf Representative: Milt Berube

MINUTES: The minutes of the July 11, 2011 meeting were approved.

TREASURER'S REPORT:

The balance was \$3,964.79 at the end of July. An additional deposit of \$300.00 for Legal Fund Contributions was made on August 1, resulting in a balance on August 6, 2011 of \$4,264.79.

LIMITED GOLF-

The Associate Golf Group had an outing on July 31. There were 25 for golf and 35 for dinner including Doug Meredith. Another outing is scheduled for August 21. Every week there is an 18 hole outing for Associate Golf. 1/3 of the members who attend are full golf members. There is a notice on the handicap room and one on the water machine. The contact for each outing is different each month.

There was a meeting with Doug Meredith on the July 21. A number of items were discussed, including the need for a letter to the Associate Members detailing the benefits of the membership. No letter has been forthcoming. A request was made for an updated list of Associate Members to bring the email list up to date. There is a membership package, on the CCMA website, that contains a description of the benefits for each member category. An effort will be made to determine if additional information should be included.

Golfaround is being held at Ford's Colony this month. The Club is doing a nice job for the Golfaround. The Golf and Dine Society is having the golf event here, but they are not eating at the Club.

COMMITTEE REPORTS

Green- The Committee met on August 4, 2011. Doug Meredith was present with Steve Schmidt. The discussion focused on staffing/hiring problems and the conditions of the greens. Doug Meredith provided a Letter to Members, dated August 4, 2011, which discusses the problems with the greens and the steps being taken to deal with those problems. Doug also provided a copy of a News Release from the Virginia Golf Course Superintendents Association discussing the state-wide problem being experienced with stressed greens. The letter and the news release will be posted on the website.

All members should have seen the posters located inside the clubhouse and outside the pro shop, listing all the improvements planned by Prudential/Affinity for 2011. The list is the result of Prudential's approval of Affinity's capital improvement recommendations.

Staffing difficulties are preventing the full implementation of Affinity's course maintenance and capital improvement plans. Frequently employees are interviewed and hired, only to fail to appear for work after several days. The focus of future hiring should be to develop a core of full-time all year round employees. Good seasonal employees are often hired by the HOA's Management Company for winter work, and then remain with Realtec.

Golf/HRT- No meeting took place in July. The only person with an adjustment to handicap has been submitting scores consistent with the revised handicap. There were no Rules issues. A question has been raised about the out of bounds markers on Marsh Hawk #17. James City County records show the lot adjacent to the green on Marsh Hawk 17 infringing on the green. An investigation will be conducted to determine the correct property line, and to identify any easements which may permit whatever infringement exists. The result will be reported to the CCMA.

Marketing Communications- There has been no meeting yet between the Marketing Committee and Affinity since the takeover of management by Affinity in May 2011. The first meeting will take place on August 9, 2011 with Doug Meredith. Affinity has a different approach in terms of communications. With regard to events, Affinity prefers separate notices to the membership. The Newsletter is viewed as a recap of the events that occurred in the prior month

There are resources within the Ford's Colony community to assist in the marketing of the golf courses, which has been made known to Affinity. Hopefully at the meeting on August 9, lines of communication will be established between the Marketing Committee and Prudential/Affinity. There is a need to build on the marketing plan coming out of the Chapter 11, before the opportunity is lost. The CCMA believes that there is a need to meet with Prudential (Matt Bertram) on a quarterly basis. The first meeting will take place in September.

Transparency and the exchange of financial information is an issue with Prudential, to be addressed at the quarterly meeting. The Marketing Plan has been slow to develop, in part because Affinity's focus on renovation/restoration of the golf courses, and establishing contact with resigned members and members affected by the bankruptcy decisions.

House- The meeting is scheduled for this Thursday, August 11. Happy Hour and pricing are issues to be discussed at the meeting. Member complaints and compliments do not come to the CCMA. Complaints should continue to be handled by Management and the House Committee. Is there a need to track responses by members, both positive and negative? There should also be a response to the complaining member. Marco has been very responsive to questions. New menus are being prepared. Pursue the need to track data about complaints and compliments. Everyone should actively fill out the Comment Cards.

September 16th will focus on the TGIFHH Breast Cancer Awareness. July numbers were down at Harry's Tavern, but heat was a probable factor. Doug Meredith has proposed that pricing will be the same for all venues, with member discounts and Happy Hour prices considered in the price. The proposal will be presented at the JAB meeting on August 15, 2011.

Social- Concerns were expressed about the size of the dance floor. The dance floor is too small for weddings also. New furniture will be installed in the fall.

Putting contest and Happy Hour, with thank you for the interns Alia and Corey.

Communication of social events is improving. There was good publicity for the Ladies Night Out.

Affinity is doing a better job of getting information to the members, but there were not many events in the last month. Delays in the finalization of communications result in delays in reporting to the membership.

GOLF ASSOCIATIONS

LGA 18- Comments about the closing of Blackheath and postponing the championship, have been positive. The last round of the Williamsburg Cup, played at Williamsburg National, was won by Williamsburg National. Ford's Colony LGA 18 came in second in the overall competition.

The Presidents Charity day is next Tuesday. "Dreamcatchers" was the charity. The LGA MGA challenge is coming up August 26.

LGA 9- Guys and Dolls is on Aug. 18. The usual pace of play issues were discussed. 9 hole handicaps were a problem. When the handicaps are done in August, they will be correct. The Beat the Pro Tournament is scheduled for the end of August. The Pro Shop staff did a wonderful job with skills clinics on Wednesday afternoon. Two additional clinics will be scheduled. The Presidents' charity tournament raised over \$1000 for its designated charity.

MGA- Nothing to report.

FUTURE MEETINGS

CCMA BOD – September 12, 2011 @ 4:00 PM

JAB – September 19, 2011 @ 4:00 PM

Frank McMorrow, President

Dan Desmond, Vice President

John Tinker, Secretary

Henry Theloosen, Treasurer

Barry Golliday, Communications

Craig Stambaugh, Special events

(Final)

MINUTES OF THE BOARD OF DIRECTORS MEETING FORD'S COLONY COUNTRY CLUB MEMBERSHIP ASSOCIATION September 12, 2011

REMINDER: Please send copies of all Committee meeting minutes to Tom Lamb - thomaslamb@verizon.net - so that they can be posted on the CCMA website. If you have not been sending your minutes to Tom, or have forgotten to send some of your minutes, please send him the missing minutes. Thank you.

President Frank McMorrow called the meeting to order at 4:00 PM

PRESENT

BOD: Dan Desmond, Frank Mc Morrow, Craig Stambaugh, Henry Theloosen, Barry Golliday
Committee Chairs: Carmen Kleiser, for Erna Rodgers (Social), Bob Brennan, for Ward Grant (Golf/HRT), John Bittenbring (Marketing Communications), Laurie Wingfield (House), Jeff Canon (Green)
Association Presidents: Walt Culhane (MGA), Betsy Conboy (LGA 18), Sue Rennagel (LGA 9)
Limited Golf Representative: Milt Berube (Limited Golf)

MINUTES: The minutes of the August 8, 2011 meeting were approved.

TREASURER'S REPORT:

The balance is \$4,264.79. One deposit to the Legal Fund, in the amount of \$300.00, was made. No expenses were incurred in August 2011.

LIMITED GOLF

Information concerning the Rights and Benefits of Associate Golf members was provided by Affinity. The guidelines, provided by Doug Meredith, are posted on the CCMA website.

COMMITTEE REPORTS

Green- A new assistant has been hired to work with Steve Schmidt. Selective trap renovation is underway. Fairways have been extended backward to the forward tees on several holes on Blackheath. The club is working with Toro and John Deere on new equipment leases. Affinity will consider using seasonal workers and to improve the staffing situation for 2012. Insurance covered the majority of the Irene cleanup costs.

Golf/HRT - The minutes of the September 6, 2011 meeting are posted on the CCMA website. The priority of the Club and the HRT Committee is the recovery of the greens on all courses. Bunker work has commenced. The VSGA will update the rating of the courses next spring. Dan did indicate that there will no doubt be frustration this fall in regards to member play because of bookings made by prior ownership that must be honored. Tee time availability before 10:00 AM will be a problem especially in October. Dan promised that he and the pro staff will create a better system for the following year recognizing that the membership should receive the highest priority. Acknowledgement was made to the continued need for outside revenue.

Social- The minutes of the Social Committee meeting on September 7, 2011 have been posted on the CCMA website. Bob Lockwood has lined up Rob Wittman to speak at the October 21 Fireside Chat. Bob also has the Postmaster of Virginia lined up but no definite date yet. The next meeting is October 5, 2011.

Marketing Communications- The minutes of the September 6, 2011 Marketing Committee meeting are posted on the CCMA website. There was general discussion concerning the timing of the posting of all Committee Meeting minutes before the Club blast email formally communicates the information to the membership. The goal going forward will be to better coordinate News Blasts and posting of Committee Minutes.

The club has gained five memberships since our August meeting, primarily returning members in social and associate golf categories. Doug Meredith reported that meetings have been held with local realtors to update them on the status of the club. There are also ongoing efforts to work with both 1st Choice and the FC HOA to make the club a focal point of upcoming Parade of Homes. Erin Melikian was introduced as the new local coordinator for communications and marketing who will work closely with the staff in Atlanta.

Next meeting is Tuesday October 4th at 3PM.

House- The minutes of the House Committee meeting on September 8, 2011 have been posted on the CCMA website. There was some discussion of the future of Harry's Tavern. There is a continuing inability to generate a good business level. Input from the membership is welcomed. Affinity is now looking regionally for a Director of Food & Beverage. The new drink pricing will be instituted on October 1, 2011. The next House Committee meeting is October 6, 2011.

GOLF ASSOCIATIONS

LGA 18- The recent tournament raised \$2,000.00 for Dreamcatchers. The tournament was a big success.

LGA 9- Mary Ann Hurley was nominated to be the President of the LGA 9 for 2012.

MGA- The minutes of the MGA Board of Directors meeting on September 14, 2011 have been posted on the CCMA website. The MGA Board election process is underway. There is a need for volunteers to run for the open positions on the Board of Directors.

FUTURE MEETINGS

CCMA BOD – October 10, 2011 @ 4:00 PM.

JAB – October 17, 2011 @ 4:00 PM.

Frank McMorrow, President

Dan Desmond, Vice President

John Tinker, Secretary

Henry Theloosen, Treasurer

Barry Golliday, Communications

Craig Stambaugh, Special events

(FINAL)

MINUTES OF THE BOARD OF DIRECTORS MEETING FORD'S COLONY COUNTRY CLUB MEMBERSHIP ASSOCIATION October 10, 2011

President Frank McMorro called the meeting to order at 4:00 PM

PRESENT

BOD: Dan Desmond, Frank Mc Morrow, Craig Stambaugh, Henry Theloosen, Barry Golliday and John Tinker

Committee Chairs: Erna Rodgers (Social), Ward Grant (Golf/HRT), John Bittenbring (Marketing Communications), Laurie Wingfield (House), Jeff Canon (Green)

Association Presidents: Walt Culhane (MGA), Betsy Conboy (LGA 18), Sue Rennagel (LGA 9)

Limited Golf Representative: Milt Berube (Limited Golf)

MINUTES: The minutes of the September 12, 2011 meeting were approved.

TREASURER'S REPORT: The balance is \$4,264.79. There have been no deposits or expenses since August 2011.

LIMITED GOLF- the outing on September 25, 2011 was well attended. The last outing will be held on October 30, 2011. There will be a meeting with Kim to work on dates for next year.

COMMITTEE REPORTS

Green- The minutes of the September 1, 2011 Green Committee meeting are posted on the CCMA website. There will be three (3) aerations of the greens in 2012, but each aeration of all courses will be done in a much tighter timeframe. Mulching will be held off to the Spring to avoid damage during fall leaf blowing. Winter staffing will be increased, and an effort made to build a stronger full time staff. A new cart lease is being negotiated but not complete. The current contract expires in October 2012. There was a discussion about playing shorter tees in the winter on certain holes. Input from the Pro Shop and HRT will be solicited.

Golf/HRT - The minutes of the October 2011 meeting are posted on the CCMA website. The handicap index for one golfer was changed this past month. Scores being reported are consistent with the revised handicap.

Social- The minutes of the Social Committee meeting in October 2011 are posted on the CCMA website.

Marketing Communications- The minutes of the October 2011 Marketing Committee meeting are posted on the CCMA website. There were 4 new golf members this month. Direct mailings have been made to Two Rivers, Windsor Forest and Greensprings. A last effort directed to resigned members will be made through the Talk of the Colony. Advertising will continue in the Gazette for the next several weeks. Aggressive marketing will begin again in the Spring of 2012. The next meeting is scheduled for November 1, 2011.

House- The minutes of the House Committee meeting on October 16, 2011 are posted on the CCMA website. Erin Melikian was introduced as the New Director of Communications. Lindsey Lindsey was hired at the Food and Beverage Manger position. Lindsey will start almost immediately. Harry's Tavern will be serving breakfast and lunch only in November. The bar will remain open until 5:00 pm. TGIF will continue. Changes in drink pricing have been announced via an email to members.

GOLF ASSOCIATIONS

LGA 18- In excess of 100 women participated in the Rally for the Cure Tournament. The closing event and lunch is scheduled for October 25, 2011.

LGA 9- The 2-Day Championship was successful. The closing date tournament is October 27, 2011.

MGA- The minutes of the MGA Board of Directors meeting on October 12, 2011 are posted on the CCMA website. Joe Fritz reported that the MGA Dinner Dance invitations will be mailed this week. The event budget is consistent with the prior year expenses.

AFFINITI UPDATE- The Annual Meeting of the CCMA is scheduled for November 10, 2011. Affiniti will participate in the meeting. Steve Willy, Doug Meredith and Steve Connelly will be present to discuss plans for the golf course and greens in 2012. There will be a Buffet Dinner following the CCMA meeting and the Affiniti presentation.

Lindsey Lindsey has been hired as the Food and Beverage Manager, under Doug Meredith. He has 18 years experience in the food and beverage management. His focus will be on the training of staff to provide a first-class experience.

In 2012, the focus will be on the Marsh Hawk bunkers renovations and faster greens on all three courses. The Comfort Station renovations are almost complete. The Starter's Building and the Ice Station will be renovated in 2012. Negotiations with E-Z Go on a new cart contract are proceeding well. We should expect new electric and gas carts by the Spring of 2012 at the latest.

Improvements in the Golf Academy operations are being discussed. The Driving Range renovations (upper) are almost complete.

FUTURE MEETINGS

CCMA BOD – November 10, 2011 @ 5:00 PM.

Frank McMorrow, President

Dan Desmond, Vice President

John Tinker, Secretary

Henry Theloosen, Treasurer

Barry Golliday, Communications

Craig Stambaugh, Special events

**MINUTES OF THE BOARD OF DIRECTORS MEETING
FORD'S COLONY COUNTRY CLUB MEMBERSHIP ASSOCIATION
Annual Meeting
November 10, 2011**

President Frank McMorrow called the meeting to order at 5:00 PM

PRESENT

BOD: Frank McMorrow, Dan Desmond, Craig Stambaugh, Henry Theloosen, Barry Golliday, and Sam Bowlin

Committee Chairs: Erna Rodgers (Social), Ward Grant (Golf/HRT), John Bittenbring (Marketing/Communications), Laurie Wingfield (House), Jeff Canon (Green)

Association Presidents: Walt Culhane (MGA), Betsy Conboy (LGA 18), Sue Rennagel (LGA 9)

Limited Golf Representative: Milt Berube

MINUTES: The minutes of the November 2010 Annual Meeting were approved.

TREASURER'S REPORT: Treasurer Henry Theloosen reported that, as of November 1, 2011, total income for the year was \$23,823.00. Total expenses were \$26,356.55. The balance is \$4,738.17. Details are available on the CCMA website.

DISCUSSION ITEMS:

Dan Desmond introduced the Association Presidents and Committee Chairs, thanking them for their service. Craig Stambaugh reported on the election process and introduced the new Board of Directors members Gene Kessler, Laurie Wingfield, and Gary Atkinson.

Craig Stambaugh recognized the departing board members and thanked them for their service during difficult times. Frank McMorrow offered closing remarks and thanked the departing General Manager Doug Meredith. The Annual Meeting was adjourned at approximately 5:40 PM.

Following the meeting, Affiniti made a presentation regarding its accomplishments in 2011 and its plans for 2012.

FUTURE MEETINGS

CCMA BOD- December 12, 2011 @ 9:00 AM

JAB- December 19, 2011 @ 9:00 AM

Frank McMorrow, President

Dan Desmond, Vice President

John Tinker, Secretary

Henry Theloosen, Treasurer

Barry Golliday, Communications

Craig Stambaugh, Special events

(Final)
MINUTES OF THE BOARD OF DIRECTORS MEETING
FORD'S COLONY COUNTRY CLUB MEMBERSHIP ASSOCIATION
December 12, 2012

President Frank McMorrow called the meeting to order at 9:00 AM

PRESENT

BOD: Frank McMorrow, Dan Desmond, Craig Stambaugh, Henry Theloosen, Barry Golliday, John Tinker and Sam Bowlin

Committee Chairs: Chris Moncure (for Erna Rodgers) (Social), Ward Grant (Golf/HRT), John Bittenbring (Marketing/Communications), Laurie Wingfield (House), Jeff Canon (Green)

Association Presidents: Walt Culhane (MGA), Betsy Conboy (LGA 18), Mary Ann Hurley (for Sue Rennagel (LGA 9))

Associate Golf Representative: Milt Berube

Visitors: Annette Sumlin, Al Davis

MINUTES: The minutes of the October 10, 2011 meeting were approved.

TREASURER'S REPORT: Treasurer Henry Theloosen reported that the CCMA has a balance in the checking account of \$4,220.65. Expenses incurred in November 2011 totaled \$232.52. Details are available on the CCMA website.

COMMITTEE REPORTS

Green- The minutes of the Green Committee meeting on December 8, 2011 are posted on the CCMA website. Barry Golliday will be the Chair of the Green Committee in 2012. Thanks to Jeff Canon for his work and leadership in 2011. Dan Elliott and Bruce Szafran were present. The winter staff will consist of 6 full-time employees and 8 part-time employees. This represents an increase in staffing over 2010, which is encouraging. The 2012 budget has been submitted to Prudential for approval. The major sinkholes will be fixed over the winter.

Two Rivers has contacted Fords Colony regarding usage of the courses during the Two Rivers closure which begins in July 2012.

Golf/HRT- Adjustment of the tee boxes for winter play was discussed. The CCMA made recommendations. Dan Elliott has agreed to make adjustments within the existing tee boxes. Oversight by the Pro Shop of the maintenance crew may be needed. Barry Golliday will discuss the issue with Dan Elliott.

Social- The minutes of the Social Committee meeting on December 7, 2011 are available on the CCMA website. Kris Moncure will be the Chair of the Committee in 2012. The committee will meet with Melissa in January to finalize the calendar. The plans for the Fords Colony 25th Anniversary Party, sponsored by the Fords Colony HOA, were discussed. The New Years Eve Party is expected to be a success, as usual.

Marketing/Communications- Bruce Szafran will attend the next meeting. Membership numbers, by membership category, will be available. The future and direction of the Marketing Committee will be discussed, given the active marketing by Affinity.

House- There was no meeting of the House Committee in November. Lindsey Lindsey has resigned. Affinity is actively interviewing for a replacement. Laurie Wingfield will continue as Chair of the Committee in the short-term.

GOLF ASSOCIATIONS

Associate Golf- The last outing was October 30, 2011. There were 17 golfers and 27 people for dinner. The golf schedule for 2012 will be discussed at a meeting with Dan Elliott. Dates for use of the banquet room have been provided to Affinity.

Associate golf outings will be held on Sundays from March 25, 2012 to October 28, 2012.

The last information relating to membership indicates 102 associate members, but only 80 members on the mailing list. An attempt will be made to update the membership and email lists for 2012.

LGA 18- Thanks to Betsy Conboy for her services as President of the LGA-18. Annette Sumlin will serve as President in 2012. The Rally for the Cure was successful, raising \$15,000. October 25 was the closing day for the LGA-18 season, followed by an awards ceremony. The Holiday Luncheon had 116 attendees.

LGA 9- The season ended with 117 members (4-Tees and 9 holers). The committee is working on scheduling of events for 2012. Some members have suggested a reduction of the number of tournaments, to reduce the competitive nature of membership in the LGA 9.

MGA- The MGA Board of Directors meeting minutes are available on the MGA and CCMA websites. Ted Zlydaszek is taking over as President of the MGA Board. Thanks to Walter Culhane for his efforts this year. Walt will remain as an *ex-officio* member of the MGA Board. Ken Ruskowski advised that had attended a VSGA Seminar and advised that the MGA has been certified for the upcoming year. Mike Keller will be coordinating the 2012 MGA Special Events after he meets with Affiniti Golf regarding the aeration schedule for 2012. The future of the Olde Town Medical Center Tournament was also discussed.

AFFINITI/PRUDENTIAL- Prudential has advertized the club for sale. Prudential's desire to sell is not unexpected, but the timing of the sale was surprising. Prudential has expressed an interest in selling to the Homeowners Association or to the Fords Colony Country Club membership. An effort will be made in 2012 to ascertain the interest, or lack of interest, in purchase of the club by the membership.

RETIRING CCMA BOARD MEMBERS- A presentation was made to all retiring Board members Frank McMorrow, Dan Desmond and Barry Golliday, thanking them for their extraordinary efforts on behalf of the membership. Frank McMorrow will remain on the Board as an *ex officio* member for 2012.

FUTURE MEETINGS

CCMA BOD- January 9, 2012 @ 9:00 AM

JAB- January 16, 2012 @

Frank McMorrow, President
Dan Desmond, Vice President
John Tinker, Secretary
Henry Theloosen, Treasurer
Barry Golliday, Communications
Craig Stambaugh, Special events